



Sullivan Mechanical Contractors, Inc.

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January 10, 2005

Design Electric
P.O. Box 5772
Charlottesville, VA 22905

ATTENTION: Mr. Kenny Smith

REFERENCE: AFC/MSENT Chiller Plant

Dear Mr. Smith,

On Sunday, January 9th, we completed our switchover to the new cooling towers at the University of Virginia. Your company has played an especially significant role in this process, and I wanted to personally thank you for all of your help.

Tim and his crew have done an exceptional job throughout this project. Tim is both professional and knowledgeable. It is obvious that he plans out his work well, organizes his crew well, and then executes. He is always willing to help us and accommodate our schedule. We know that when Design does the work, we will get a clean, professional result that is done on time. All of this has earned your company a very good reputation with the University managers involved with this project.

This past weekend, Tim and crew went the extra mile, working 24 hours to get the cooling tower wiring finished. This allowed us to finish the switchover ahead of schedule.

We are looking forward to finishing up the rest of this project, and thank you in advance for the hard work of Tim and crew in getting it done.

Sincerely,

SULLIVAN MECHANICAL CONTRACTORS, INC.

Kevin Olinger